



## Public Training Course Calendar

2007

2008

Course	Venue	Days	Nov	Dec	Jan	Feb	Mar
<b>Asset Management</b>							
<input type="checkbox"/> Asset Securitisation Workshop	Amsterdam	3					26 - 28
<input type="checkbox"/> Global Quantitative Asset Management	Paris	4				26 - 29	
<b>Auditing, Accounting &amp; Tax</b>							
<input type="checkbox"/> Corporate Governance	Budapest	4			28 - 31		
<input type="checkbox"/> Fraud & Money Laundering Workshop	Prague	4					10 - 13
<input type="checkbox"/> International Financial Reporting Standards (IFRS)	Prague	3					10 - 12
<input type="checkbox"/> International Financial Reporting Standards (IFRS)	Istanbul	3	26 - 28				
<input type="checkbox"/> International Financial Reporting Standards (IFRS)	Paris	3			23 - 25		
<input type="checkbox"/> Understanding Financial Information	Zagreb	3			29 - 31		
<b>Capital Markets</b>							
<input type="checkbox"/> Corporate Financing in the International Capital Markets	Prague	4			28 - 31		
<input type="checkbox"/> Credit Risk in Debt & Capital Markets	Paris	4		11 - 14			
<input type="checkbox"/> European Securities School	Paris	5	19 - 23				
<b>Corporate Finance</b>							
<input type="checkbox"/> Advanced Financial Analysis & Valuation Modelling	Prague	3				5 - 7	
<input type="checkbox"/> Analysing Financial Statements and their Impact on Valuation	Prague	4			21 - 24		
<input type="checkbox"/> Company Valuation and Associated Financial Modelling	Paris	4			28 - 31		
<input type="checkbox"/> Corporate Banking Strategy	Prague	4		10 - 13			
<input type="checkbox"/> Corporate Financing in the International Capital Markets	Prague	4			28 - 31		
<input type="checkbox"/> Corporate Valuation and Associated Financial Modelling	Istanbul	4					3 - 6
<input type="checkbox"/> Financial Modelling in Excel	Romania	3			29 - 31		
<input type="checkbox"/> Financial Modelling for Mergers & Acquisitions	Prague	4	19 - 22				
<input type="checkbox"/> Integrated Financial Management School	Prague	4				18 - 21	
<input type="checkbox"/> Key Account Management for Banks & Financial Institutions	Paris	3					12 - 14
<input type="checkbox"/> Leveraged & Mezzanine Finance Workshop	Prague	3	19 - 21				
<input type="checkbox"/> Leveraged & Mezzanine Finance Workshop	Paris	3				6 - 8	
<input type="checkbox"/> M&A Expert Techniques & Strategies	Paris	3	28 - 30				
<input type="checkbox"/> Understanding Financial Information	Zagreb	3			29 - 31		
<b>Credit</b>							
<input type="checkbox"/> Credit & Political Risk Insurance	Amsterdam	3					18 - 20
<input type="checkbox"/> Credit Exposures & Credit Risk Modelling	Budapest	4					31 - 3
<input type="checkbox"/> Model Validation and Database Construction for Basel II: Credit Risk	Prague	4				25 - 28	
<input type="checkbox"/> SME Commercial Lending	Budapest	4				25 - 28	
<input type="checkbox"/> SME Credit Scoring and Basel II Compliance	Istanbul	4			28 - 31		
<b>Derivatives</b>							
<input type="checkbox"/> Commodities and Commodity Derivatives	Budapest	3		4 - 6			
<input type="checkbox"/> Credit Derivatives, CDO's & Credit Linked Products	Paris	3					31 - 2
<input type="checkbox"/> Derivatives School	Istanbul	5				28 - 1	
<input type="checkbox"/> Energy Markets & Energy Derivatives	Frankfurt	3					14 - 16
<input type="checkbox"/> Energy Trading: Analytical Course	Budapest	3			3 - 5		
<input type="checkbox"/> Equity Valuation Programme	Ljubljana	4					10 - 13
<input type="checkbox"/> European Securities School	Paris	5	19 - 23				
<input type="checkbox"/> Exotic Derivatives & Structured Products	Paris	3			16 - 18		
<input type="checkbox"/> Interest Rate & Currency Swaps	Reykjavik	3				6 - 8	
<input type="checkbox"/> OTC Derivatives School	Stockholm	5				11 - 15	
<input type="checkbox"/> Structured Products & Exotic Derivatives	Moscow	3					17 - 19
<input type="checkbox"/> Swapping Structured Products	Paris	2			20 - 21		

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<b>Energy</b> <input type="checkbox"/> Energy Markets & Energy Derivatives <input type="checkbox"/> Energy Trading: Analytical Course <input type="checkbox"/> LNG (Liquefied Natural Gas) Project Finance	Frankfurt Budapest Amsterdam	3 3 3		3 - 5 10 - 12			14 - 16
<b>Insurance</b> <input type="checkbox"/> Credit & Political Risk Insurance	Amsterdam	3					18 - 20
<b>Management &amp; HR</b> <input type="checkbox"/> Key Account Management for Banks & Financial Institutions	Paris	3					12 - 14
<b>Private Banking</b> <input type="checkbox"/> Maximising High Net Worth Client Relationships <input type="checkbox"/> Private Wealth for Customer Relationship Managers	Paris Budapest	4 3			22 - 25	26 - 28	
<b>Real Estate Finance</b> <input type="checkbox"/> European Real Estate Investment & Finance School <input type="checkbox"/> Practical Techniques for Structuring & Financing Real Estate <input type="checkbox"/> Real Estate Finance <input type="checkbox"/> Real Estate Modelling	Paris Frankfurt Budapest Amsterdam	5 3 3 3		10 - 14 20 - 22		4 - 6 20 - 22	
<b>Retail Banking</b> <input type="checkbox"/> Retail Banking	Prague	3		10 - 12			
<b>Risk Management</b> <input type="checkbox"/> Credit Risk in Debt & Capital Markets <input type="checkbox"/> Credit & Political Risk Insurance <input type="checkbox"/> Model Validation and Database Construction for Basel II: Credit Risk <input type="checkbox"/> Risk Management <input type="checkbox"/> Risk Modelling in Excel	Paris Amsterdam Prague Istanbul Zagreb	4 3 4 4 3	19 - 22	11 - 14 12 - 14		25 - 28	18 - 20
<b>Sales &amp; Negotiation</b> <input type="checkbox"/> Advanced Negotiation Skills <input type="checkbox"/> Key Account Management for Banks & Financial Institutions	Paris Paris	2 3		12 - 13			12 - 14
<b>Securitisation/Syndication</b> <input type="checkbox"/> Asset Securitisation Workshop <input type="checkbox"/> Cashflow Modelling for RMBS <input type="checkbox"/> Cashflow Modelling for RMBS <input type="checkbox"/> Cashflow Programming for Securitisation <input type="checkbox"/> Securitisation <input type="checkbox"/> Syndication Techniques	Amsterdam Amsterdam Moscow Amsterdam Prague Prague	3 3 3 4 5 3	26 - 28	4 - 7 28 - 30	28 - 1	26 - 28	26 - 28
<b>Trade &amp; Project Finance</b> <input type="checkbox"/> Credit & Political Risk Insurance <input type="checkbox"/> Fraud & Money Laundering Workshop <input type="checkbox"/> International Project Finance & Cash Flow Modelling <input type="checkbox"/> LNG (Liquefied Natural Gas) Project Finance <input type="checkbox"/> Project Finance Analysis & Modelling <input type="checkbox"/> Project Finance Modelling <input type="checkbox"/> Public Private Partnerships (PPP): Infrastructure Project Finance	Amsterdam Prague Paris Amsterdam Prague Amsterdam Berlin	3 4 5 3 5 3 3	26 - 30	10 - 12 10 - 14	21 - 23		18 - 20 10 - 13
<b>Treasury Management</b> <input type="checkbox"/> Asset-Liability Management <input type="checkbox"/> Cash Liquidity & Balance Sheet Management <input type="checkbox"/> Equity Valuation Programme <input type="checkbox"/> The European Corporate Treasury Management School	Amsterdam Budapest Ljubljana Vienna	4 5 4 4	27 - 30	11 - 14			10 - 14 10 - 13

Please Quote: 207TELE